

The company entered the market of specialty equipment in 2001.

Company's main activity is trading in domestically manufactured harvesting machines.

In 2001 the company became an official dealer of Altaiskiy tractor plant, OAO (AltTrak). The company's design engineering department together with the tractor plant focused on development and implementation of engineering solutions aimed at use of a skidding carrier vehicle as a basis for manufacturing of TLP-4M forest fire-fighting machines.

Sibir-Technika together with NefteGazTekhnika, ZAO explored the issue of a carrier vehicle use as a basis for a welding machine. And later the company delivered 50 units of such equipment to Sakhalin. At the present moment the machines with T-147 chassis are used when large pipelines are laid.



In 2003 the company conducted the first trial testing of TLP-4M forest fire-fighting tractor. In 2004 the company launched a serial production of the machines.



In the picture: the first trial testing of TLP-4M forest fire-fighting tractor, in 2003

According to the results of 2002-2004 Sibir-Technika became a leader among all dealers of Altaiskiy tractor, OAO, being the best at sales of skidding machines and carrier vehicles. The company sold around 70% of skidding machines and carrier vehicles, i.e. from 20 to 50 units every month.



Sibir-Technika got a special exhibition diploma for participation with its own-produced TLP-4M forest fire-fighting tractor in the 8th International Exhibition organized by Russian Emergency Ministry and designated as Rescue Equipment-2004. Natural, technogenic and fire safety in Russia.



Participation diploma of the 8th International Exhibition organized by Russian Emergency Ministry



In 2004 Sibir-Technika got a status of a regional dealer of KOMATSU Forklift Co., Ltd for distribution of its products in the Altai Territory and in the Republic of Altai. Since that time the company has become one of the leaders among all dealers in Russia.

When Sibir-Technika, LCC started to sell imported machines, it started also to provide high quality after-sale service in accordance with all international standards. The company opened a special service center for repair and maintenance of the machines. The employees of the service center had a special training course performed by a distributor center KOMATSU in Moscow. The company bought its first movable repair & maintenance systems and arranged a mobile emergency outdoor service.





In 2006 Federal Intellectual Property, Patent and Trademark Service granted the company a patent for the trademark №353212 Sibir-Technika, LLC. That allows the company to use this trademark in the business sphere, administrative activity, market exploration, as well as for organizing of trade fairs and for advertising purposes.

Certificate of Sibir-Technika, LLC trademark  
(picture is at the right)



The company formed an export/import department within its structure in order to focus in cooperation with foreign partners.

In 2007 Sibir-Technika performed its first international shipment of LT - 188 timber loader to Cuba.

In the picture: Loading of a forest fire-fighting tractor



In 2007 the company also concluded procurement contracts with Ningbo Ruyi Joint Stock Co., Ltd (China) and E-P EQUIPMENT CO., LTD. (China) which manufacture all the range of handling equipment. Sibir-Technika started direct import from the manufacturing plants in China.

In 2008 the company won a tender for delivery of machines to such enterprises as KrasnodarSroyTransGaz ZAO, RUSAL Energstroy OOO, SpetsGazAvtoTrans DOAO, oil transporting company Transneft, OAO for further operation of the machines in low-temperature zones.

The same year Sibir-Technika concluded a dealer contract with ELAZ, OAO - a manufacturer of motor-and-tractor special machines on the basis of Belarus tractors 82П, 82.1, 80.1. This dealer contract gave Sibir-Technika the right to sell wheeled machines manufactured on the basis of Belarus tractors of various modifications. Annual sales of Belarus 82.1 - type wheeled tractors come up to 400 items.



Certificate of ELAZ official dealer



The company has got a wide range of the machines in stock



In 2009 the company obtained ISO Certificate 9001:2000. This certificate demonstrates that the company has deployed a system of management which meets all international standards.

## СИСТЕМА СЕРТИФИКАЦИИ СТАНДАРТ-СЕРТИФИКА

АНО «Центр Исследований Систем Менеджмента» - 119017, Москва, Пыжевский пер., д. 6



Орган по сертификации системы «СТАНДАРТ-СЕРТИФИКА»  
«Научно-исследовательский центр разработки стандартов»  
107045, Москва, Луков пер., д. 4, офис 8, тел. (495) 660-19-44

# СЕРТИФИКАТ СООТВЕТСТВИЯ

№ РОСС RU.И282.04ЦИ00 / СМК.00753

Выдан ООО «Сибирь-Техника»

656067, Алтайский край, г. Барнаул, Павловский тракт, 49 "А"  
ИНН 2221053340

## НАСТОЯЩИЙ СЕРТИФИКАТ УДОСТОВЕРЯЕТ

Система менеджмента качества применительно к поставкам  
лесозаготовительной техники, дорожно-строительной техники,  
техники для нефтегазовой отрасли, техники для склада,  
коммунальной техники и сельскохозяйственной техники

## СООТВЕТСТВУЕТ ТРЕБОВАНИЯМ

ГОСТ Р ИСО 9001 – 2001 (ISO 9001:2000)

Настоящий сертификат обязывает организацию поддерживать состояние выполняемых работ в соответствии с вышеуказанным стандартом, что будет находиться под контролем органа по сертификации системы «СТАНДАРТ-СЕРТИФИКА» и подтверждаться при прохождении ежегодного инспекционного контроля.

Дата выдачи  
24 марта 2009 г.



Срок действия до  
24 марта 2012 г.

  
И.И. Кузнецова  
Руководитель органа



  
А.В. Голоулин  
Эксперт

Система сертификации «Стандарт-сертифика» зарегистрирована в едином реестре систем добровольной сертификации  
Федерального Агентства по Техническому Регулированию и Метрологии. Рег. № РОСС RU.И282.04ЦИ00 от 23.12.2005 г.

005100



The company tends to constantly improve and develop its customer service system, making a special emphasis on high quality service and quick feedback. In accordance with the results of checking of company's management system, ISO Certificate of Conformity was prolonged in 2012 (9001:2008); find picture below.



In 2010 Sibir-Technika, LLC concluded an official dealership agreement with a distributor of American corporation NACCO Industries, Inc. aimed at purchase of YALE forklift trucks and warehouse equipment.

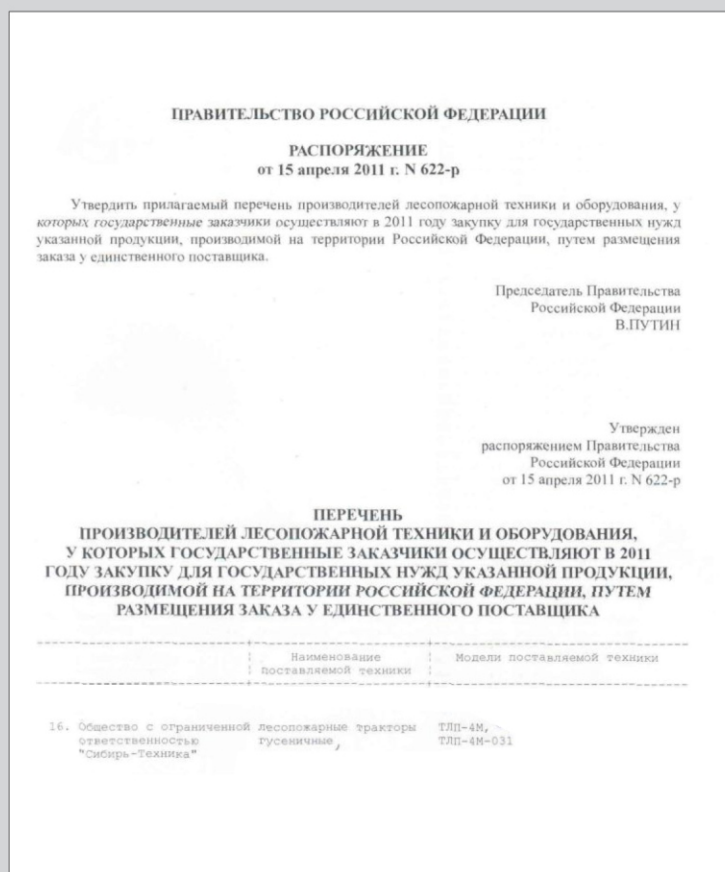


Certificate of Universal-Spetsstechnika official dealer (Yale machines)



Within the framework of UN Development Program in the period of 2008-2010 Sibir-Technika, LLC has performed a delivery of more than 15 equipment units of TLP-4M-031 skidding and forest fire-fighting machines to Kazakhstan.

In 2011 in accordance with the Russian Federation Government Executive Order Sibir-Technika, LLC was put on the list of a United Supplier of forest fire-fighting machines in the whole territory of the Russian Federation within the framework of the government program aimed at a deployment of the third-type fire-chemical stations (FCS) in Russia. The third-type fire-chemical stations are located in the center of fire-hazardous areas for forest burnout fighting. Within the framework of this program in 2011 Sibir-Technika, LLC concluded contracts for supply of 68 units of forest fire-fighting machines.



Russian Federation Government Executive Order for including Sibir-Technika, LLC into the list of a United Supplier

In 2012 Sibir-Technika concluded a dealership agreement with Italian company SEPPI M - a well-known leader in mulcher production - aimed at distribution of all range of manufactured mulchers. The specialists of Sibir-Technika completed training, got familiar with manufactured products, their technical parameters and peculiarities of mulchers' operation in Russian environment.



In the picture: training of Sibir-Technika's employees



The status of an official dealer of E-P EQUIPMENT CO., LTD (China), a manufacturer of forklift trucks and warehouse equipment, has gradually changed into a status of exclusive distributor within the territory of Siberian Federal District.



Picture is at the right: EP forklift trucks in Sibir-Technika's warehouse



According to the sales results of wheeled machines manufactured on the basis of Belarus the company got a leading position among other dealers for the period of 2009-2011. At the present moment Sibir-Technika has its own dealer network in such regions as Novosibirsk region, Tomsk and Omsk regions and in the Republic of Kazakhstan.

By the Russian Federation Government Executive Order in 2012 Sibir-Technika was again put in the list of manufacturers of forest fire-fighting machines and equipment, from whom the state customers perform procurement in accordance with government requirements.





The strengths of the company are as follows:

1. Experience. The company has been working in the market of specialty equipment for more than 11 years ( since 2001).
2. Reputation. Over the years of its presence in market Sibir Technika proved itself to be a reliable and stable partner. The company is known for the highest degree of compliance with contract commitments.
3. Availability of qualified maintenance shop (its own exhibit area, customer service team).
4. Dealer agreements with well-known plants.
5. Accreditation in Rosselkhozbank and Sibsotsbank; cooperation with most prosperous leasing companies.
6. Highly skilled personnel.
7. Successful experience of market penetration. The company has repeatedly become a leader of sales among dealers of various spheres.
8. Broad sales geography, wide range of regular customers, including wholesale customers
9. Stable finance indicators. Stability of company's economic indicators is a basis of long-term steady relationships with banking institutions and leasing companies. Due to that fact, customers of Sibir Technika have a chance to choose a more convenient way of payment for the purchased machinery. In all spheres of its business the company is able to meet competition in payment conditions, including price parameters.

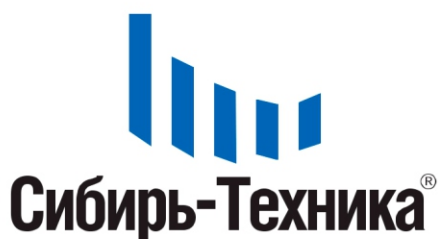
Sibir-Technika, LLC is involed into active promotion of the offered machines in the market by taking participation in transregional exhibitions



As at the beginning of the current 2012 year, the annual turnover of the company reaches 24.6 million euros.

For a period of a ten-year-work Sibir-Technika has got the loyal customers, such as enterprises of timber industry, forest fire-fighting companies, major energy and railway companies, such as Ilim Group, OAO; Forest Administration of Tambov and Penza regions; Regional Government Department of Forest Protection of Voronezh Region; Voronezhtruboprovodstroy, OAO; Ministry of Forestry of the Republic of Altai; the company Altai Forest (one of the largest forestry enterprises of the Russian Federation); Kuytunskaya Timber Company, OOO; management company Glavneftegazstroy servis, OOO; Selenginskiy SCKK, OAO; Spetsgazavtotrans, DOAO; Gazprom OAO, Pipe Transport Company, OOO; and many others.

In response to the growing demand of the market and the development of innovative technologies, the company considers transition from domestic machines to imported ones.



Limited Liability Company  
Sibir-Technika  
656056, Barnaul, Altai Territory,  
Internationalnaya Str, 25  
[www.sib-tech.ru](http://www.sib-tech.ru)

**ISO 9001:2008**